



# The Mental Aspects of Sales



Could you use a seminar that's funny, insightful, and memorable? Want to have your attendees laughing, but still walk away having learned something they can use right away?

If so, you need to book speaker, hypnotist, and author Jack Hirsh. In this motivational presentation – which provides laughs and impactful lessons in equal measure – your team will learn the real secrets of meeting their goals. And, they'll have fun doing it.

What most people don't realize is the true obstacle that holds them back from improving their work performance, winning the big client, or earning a top bonus isn't the competition, a lack of opportunities, or even the economy... it's a lack of self-belief and lasting determination.

Jack's presentations are 100% clean, business-friendly, and unlike anything you've seen or heard before. Using his comedic skills, he'll teach your attendees about the power of the subconscious mind and the way it shapes our day-to-day lives. Even better, he'll show them how to take control of their most important thought patterns, to use them in ways that bring them closer to success.

Take aways / Learner outcomes:

- ✓ How to **set goals** they can achieve
- ✓ Why **failure** and **success** occur in the mind
- ✓ How to deal with **setbacks**
- ✓ Using 4 practical techniques to **reach any goal**
- ✓ Bonus: Creating **instant rapport** with clients

For more information about Jack's **keynotes and seminars** - including speaking fees and availability - contact his office at: **585-224-6256**, or email [info@jackhirsh.com](mailto:info@jackhirsh.com)

"We really enjoyed the Jack Hirsh Experience... Absolutely appropriate for a corporate group setting. People back at the office are still talking about it weeks later!"

*Quintiles Biopharmaceuticals*